

# Cutting-Edge Tools to Maximize Savings



NO RESCO leverages innovative software platforms and powerful tools to provide our customers with best-in-class solutions to identify savings opportunities and drive energy costs to their lowest possible levels. These include **ONLINE ENERGY SOURCING AUCTIONS** for real-time, transparent supplier competition, a web-based **ENERGY AND GHG DASHBOARD** to monitor and manage your energy portfolio, and a **FORENSIC ENERGY ANALYSIS** that identifies opportunities for cost savings.

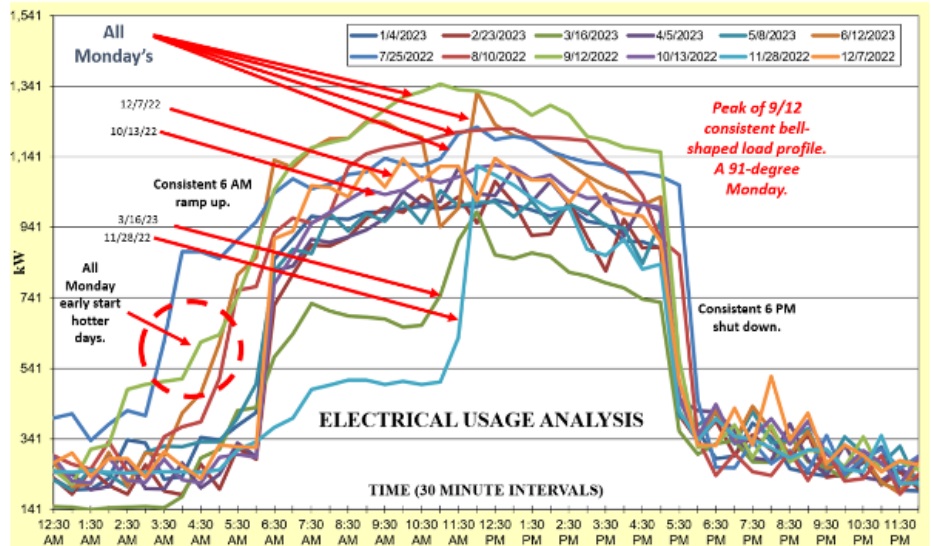
## Forensic Energy Analysis: Performing a Deep Dive for Savings

NO RESCO's proprietary software goes well beyond the information that can be retrieved from a utility invoice. The NO RESCO platform utilizes a facility's interval data readings to provide an in-depth analysis of our customers' energy use profiles and operating characteristics. In doing so, trends and anomalies are revealed and opportunities to improve operational practices are identified. The software determines precisely how energy is used throughout the day, week, month, and year, based on extracting one year's worth of data in the form of (up to) 35,000 15-minute interval readings. The result is a customized, graphical representation of individual use profiles and a tailored set of recommendations for our customers to use to make improvements that will reduce energy use (kWh), peak demand (kW) and costs.

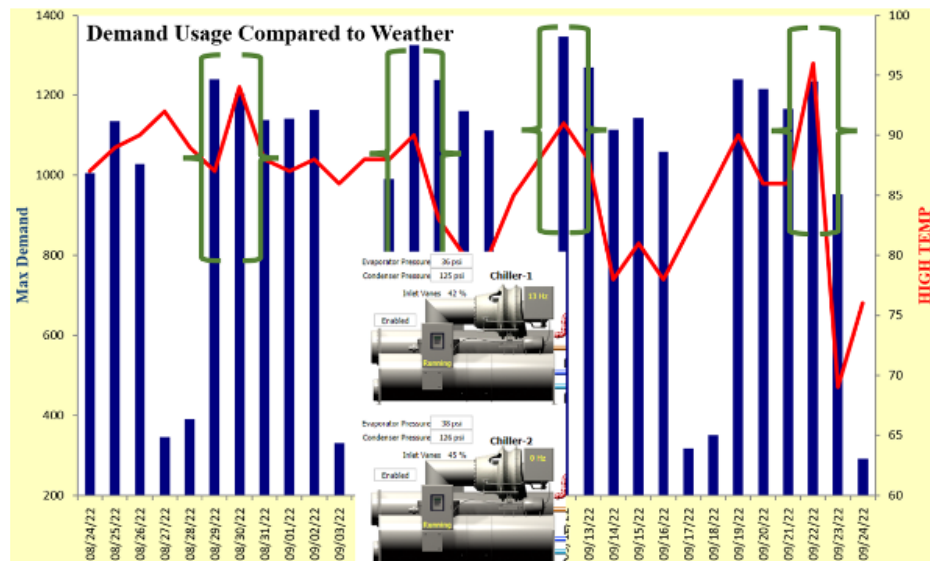


This analysis also becomes the foundation to guide and inform optimal procurement of electricity. By using this engineering-based methodology to understand exactly how our customers' facilities operate, we can use this highly granular information to identify an electricity product or approach that is most complementary to these customer-specific load profiles. The goal is to lower retail electricity shaping premium cost by eliminating demand spikes and improving energy usage. Once NORESKO provides this level of analysis and recommendations, our customers are optimally positioned with a well-informed, strategic plan to procure their electricity supply service.

## Peak kW Energy Analysis – how it impacts the bill



## Weather Verse kW Correlation



## Online Reverse Auction Platform: The Power of a Transparent, Real-time, Competitive sourcing Process



NORESCO's energy procurement customers can benefit from using our state-of-the-art online reverse auction platform. This world-class platform serves clients who seek the power and efficiency of a real-time, audit-quality, highly secure, transparent supplier bidding process. A properly administered online auction is a powerful sourcing tool that drives commodity prices to their lowest possible levels.

The auction methodology provided by NORESKO is fully customizable and flexible.

Customizable auction system parameters include:

- Bidding style: automatic extensions vs. final blind bids
- Post and response
- Bid reserve
- Customized views for participating suppliers: showing "lead/not lead" bidder rank.
- Real-time reporting and tracking
- Real-time graphs and viewer access.
- Communication tools
- Ability to auction multiple pricing options and products, concurrently

The platform meets the highest possible levels of security, as evidenced by its extensive use by the federal government. Use of this online auction platform provides our clients with a singular location to host all required bid documents and specifications, account information, contract terms and conditions as well as any other relevant documentation. The reverse auction can be a powerful tool in the energy buying process.

## ABOUND

### Abound™ : Energy Dashboard and Net Zero Management

Environmental, social, and governance (ESG) disclosure requirements and corporate goals have made energy efficiency and reducing greenhouse gas (GHG) emissions a priority, driving the need to take action and report on progress. Abound™ Net Zero Management (NZM) provides a way to view a building portfolio's performance and drill down into individual building metrics. In doing so, it allows users to track and analyze energy use and benchmark across other buildings, make energy and emissions data readily accessible to key stakeholders, proactively identify conservation measures, and reduce the risk of non-compliance. The three fundamental steps of this NZM process include:

#### Measure

- Collect utility billing data automatically
- Easily integrate submeter data to get in-depth insights into usage and demand
- Calculate GHG emissions based on regional emission factors

#### Take Action

- Share energy and emissions data across roles and departments within your organization
- Download data and graphs to ensure consistent and timely submissions of critical data to auditing authorities
- Prioritize specific energy and carbon reduction measures
- Fix operational issues such as inefficient scheduling

#### Evaluate

- Accurately report on energy consumption, spend, and Scope 1 & 2 GHG emissions
- Identify underperforming equipment or buildings
- Compare benchmarks across buildings in one central platform



# Utility Bill Auditing and Tariff Analysis

NO RESCO provides ongoing, automated and manual bill audit and review services to help customers capture savings opportunities driven from both regulated and deregulated utility data and site information. NO RESCO's proprietary software identifies outliers in the data, and our team of industry experts dives into the analysis to uncover results, well beyond items such as late fees. Our dedicated team has developed dozens of methods to help our customers save money on both their regulated and deregulated utility bills. Examples include combining meters for a better load profile, uncovering major billing errors, metering malfunctions, switching to a more economical tariff, and much more. NO RESCO has the capacity to handle and process customers with portfolios of thousands of meters.

